

# California Walnut Board

## MONTHLY SHIPMENT REPORT

### FEBRUARY 2024 SHIPMENTS



#### Inshell (1000 pounds)

|              | <u>2022/23 Marketing Year</u> |                              | <u>2023/24 Marketing Year</u> |                              |
|--------------|-------------------------------|------------------------------|-------------------------------|------------------------------|
|              | <u>February 2023</u>          | <u>9/1/2022 to 2/28/2023</u> | <u>February 2024</u>          | <u>9/1/2023 to 2/29/2024</u> |
| Domestic     | 549                           | 6,333                        | 277                           | 7,186                        |
| Export       | <u>20,168</u>                 | <u>174,971</u>               | <u>29,425</u>                 | <u>233,685</u>               |
| <b>Total</b> | <b>20,717</b>                 | <b>181,303</b>               | <b>29,702</b>                 | <b>240,871</b>               |

#### Shelled (1000 pounds)

|              | <u>2022/23 Marketing Year</u> |                              | <u>2023/24 Marketing Year</u> |                              |
|--------------|-------------------------------|------------------------------|-------------------------------|------------------------------|
|              | <u>February 2023</u>          | <u>9/1/2022 to 2/28/2023</u> | <u>February 2024</u>          | <u>9/1/2023 to 2/29/2024</u> |
| Domestic     | 15,880                        | 115,517                      | 18,010                        | 141,968                      |
| Export       | <u>28,911</u>                 | <u>143,230</u>               | <u>38,376</u>                 | <u>174,090</u>               |
| <b>Total</b> | <b>44,792</b>                 | <b>258,747</b>               | <b>56,386</b>                 | <b>316,058</b>               |

#### February 2024 Purchase Commitments

Inshell Conventional: 50,361,309 pounds  
 Inshell Organic: 0 pounds

Shelled Conventional: 174,627,359 pounds  
 Shelled Organic: 5,276,042 pounds

**Final walnut receipts for 2023/2024 as reported by handlers on the Crop Acquisition Report = 823,549 tons**

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
9/1/2023 - 2/29/2024

|                                    | <u>Inshell Pounds</u> |                    |                                    | <u>Shelled Pounds</u> |                    |                                    |
|------------------------------------|-----------------------|--------------------|------------------------------------|-----------------------|--------------------|------------------------------------|
|                                    | <u>2022/23</u>        | <u>2023/24</u>     | <u>% Change<br/>vs. Prior Year</u> | <u>2022/23</u>        | <u>2023/24</u>     | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                    |                                    |                       |                    |                                    |
| USA                                | 6,332,774             | 7,186,052          | 13.47%                             | 115,516,993           | 141,968,018        | 22.90%                             |
| Canada                             | 3,684,227             | 1,678,720          | -54.43%                            | 9,318,380             | 8,270,112          | -11.25%                            |
| Mexico                             | 104,046               | 85,500             | -17.82%                            | 270,422               | 176,605            | -34.69%                            |
| <b>Sub-Total</b>                   | <b>10,121,047</b>     | <b>8,950,272</b>   | <b>-11.57%</b>                     | <b>125,105,795</b>    | <b>150,414,735</b> | <b>20.23%</b>                      |
| <b>Central &amp; South America</b> |                       |                    |                                    |                       |                    |                                    |
| Chile                              | 0                     | 176,368            | 100.00%                            | 0                     | 92,660             | 100.00%                            |
| Ecuador                            | 0                     | 0                  | 0.00%                              | 0                     | 0                  | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>176,368</b>     | <b>100.00%</b>                     | <b>0</b>              | <b>92,660</b>      | <b>100.00%</b>                     |
| <b>Europe</b>                      |                       |                    |                                    |                       |                    |                                    |
| Austria                            | 0                     | 0                  | 0.00%                              | 321,230               | 504,810            | 57.15%                             |
| Belgium                            | 0                     | 264,092            | 100.00%                            | 501,635               | 247,380            | -50.69%                            |
| Denmark                            | 0                     | 0                  | 0.00%                              | 687,840               | 880,000            | 27.94%                             |
| France                             | 0                     | 308,314            | 100.00%                            | 1,174,365             | 696,798            | -40.67%                            |
| Germany                            | 4,354,017             | 6,423,982          | 47.54%                             | 29,207,111            | 42,123,018         | 44.22%                             |
| Greece                             | 242,506               | 935,632            | 285.82%                            | 488,847               | 515,496            | 5.45%                              |
| Italy                              | 22,663,959            | 38,059,113         | 67.93%                             | 3,154,714             | 5,018,641          | 59.08%                             |
| Netherlands                        | 1,078,116             | 1,396,494          | 29.53%                             | 9,440,079             | 11,851,720         | 25.55%                             |
| Norway                             | 0                     | 0                  | 0.00%                              | 839,677               | 1,175,508          | 40.00%                             |
| Portugal                           | 0                     | 0                  | 0.00%                              | 63,800                | 247,176            | 287.42%                            |
| Spain                              | 6,739,825             | 10,107,797         | 49.97%                             | 14,779,908            | 18,886,086         | 27.78%                             |
| Sweden                             | 0                     | 0                  | 0.00%                              | 253,440               | 669,959            | 164.35%                            |
| Switzerland                        | 0                     | 0                  | 0.00%                              | 546,500               | 424,680            | -22.29%                            |
| U.K.                               | 2,205                 | 9,364              | 324.67%                            | 5,965,908             | 10,542,782         | 76.72%                             |
| <b>Sub-Total</b>                   | <b>35,080,628</b>     | <b>57,504,788</b>  | <b>63.92%</b>                      | <b>67,425,054</b>     | <b>93,784,054</b>  | <b>39.09%</b>                      |
| <b>Middle East/Africa</b>          |                       |                    |                                    |                       |                    |                                    |
| Algeria                            | 9,699,799             | 5,201,239          | -46.38%                            | 0                     | 22,500             | 100.00%                            |
| Bahrain                            | 0                     | 88,184             | 100.00%                            | 84,084                | 121,578            | 44.59%                             |
| Egypt                              | 1,587,312             | 2,204,508          | 38.88%                             | 125,160               | 210,108            | 67.87%                             |
| Iraq                               | 789,823               | 7,897,978          | 899.97%                            | 420,950               | 423,750            | 0.67%                              |
| Israel                             | 748,837               | 421,160            | -43.76%                            | 5,360,835             | 6,926,534          | 29.21%                             |
| Jordan                             | 705,472               | 396,828            | -43.75%                            | 7,105,535             | 2,833,140          | -60.13%                            |
| Kuwait                             | 0                     | 0                  | 0.00%                              | 562,497               | 772,822            | 37.39%                             |
| Lebanon                            | 4,311,782             | 8,475,456          | 96.57%                             | 106,046               | 147,000            | 38.62%                             |
| Morocco                            | 3,659,626             | 4,978,113          | 36.03%                             | 0                     | 0                  | 0.00%                              |
| Pakistan                           | 1,410,484             | 1,052,697          | -25.37%                            | 0                     | 0                  | 0.00%                              |
| Qatar                              | 0                     | 0                  | 0.00%                              | 80,046                | 413,370            | 416.42%                            |
| Saudi Arabia                       | 176,368               | 352,736            | 100.00%                            | 1,358,077             | 1,337,251          | -1.53%                             |
| Tunisia                            | 44,092                | 44,092             | 0.00%                              | 0                     | 0                  | 0.00%                              |
| Turkey                             | 62,732,926            | 95,334,621         | 51.97%                             | 2,918,087             | 412,083            | -85.88%                            |
| UAE                                | 36,729,983            | 20,267,212         | -44.82%                            | 3,497,961             | 7,215,290          | 106.27%                            |
| <b>Sub-Total</b>                   | <b>122,596,504</b>    | <b>146,714,824</b> | <b>19.67%</b>                      | <b>21,619,278</b>     | <b>20,835,426</b>  | <b>-3.63%</b>                      |
| <b>Asia/Pacific Rim</b>            |                       |                    |                                    |                       |                    |                                    |
| Australia                          | 0                     | 0                  | 0.00%                              | 3,720,996             | 5,153,743          | 38.50%                             |
| China                              | 925,932               | 1,042,280          | 12.57%                             | 15,300                | 35,274             | 130.55%                            |
| Hong Kong                          | 44,092                | 0                  | -100.00%                           | 352,900               | 427,758            | 21.21%                             |
| India                              | 7,504,399             | 20,115,341         | 168.05%                            | 346,160               | 1,000              | -99.71%                            |
| Japan                              | 0                     | 0                  | 0.00%                              | 14,223,735            | 14,891,282         | 4.69%                              |
| Korea                              | 996,607               | 1,589,997          | 59.54%                             | 14,797,138            | 18,416,075         | 24.46%                             |
| Malaysia                           | 0                     | 0                  | 0.00%                              | 615,900               | 866,258            | 40.65%                             |
| New Zealand                        | 0                     | 0                  | 0.00%                              | 782,228               | 674,574            | -13.76%                            |
| Philippines                        | 0                     | 0                  | 0.00%                              | 542,960               | 498,000            | -8.28%                             |
| Singapore                          | 0                     | 0                  | 0.00%                              | 563,424               | 680,790            | 20.83%                             |
| Taiwan                             | 69,796                | 88,184             | 26.35%                             | 4,371,744             | 4,920,271          | 12.55%                             |
| Thailand                           | 0                     | 705,104            | 100.00%                            | 125,996               | 159,848            | 26.87%                             |
| Vietnam                            | 1,911,480             | 2,252,073          | 17.82%                             | 943,970               | 507,200            | -46.27%                            |
| <b>Sub-Total</b>                   | <b>11,452,306</b>     | <b>25,792,979</b>  | <b>125.22%</b>                     | <b>41,402,451</b>     | <b>47,232,073</b>  | <b>14.08%</b>                      |
| <b>Other</b>                       | <b>2,052,998</b>      | <b>1,731,860</b>   | <b>-15.64%</b>                     | <b>3,194,905</b>      | <b>3,698,843</b>   | <b>15.77%</b>                      |
| <b>GRAND TOTAL</b>                 | <b>181,303,483</b>    | <b>240,871,091</b> | <b>32.86%</b>                      | <b>258,747,483</b>    | <b>316,057,791</b> | <b>22.15%</b>                      |
| <b>Domestic Total</b>              | <b>6,332,774</b>      | <b>7,186,052</b>   | <b>13.47%</b>                      | <b>115,516,993</b>    | <b>141,968,018</b> | <b>22.90%</b>                      |
| <b>Export Total</b>                | <b>174,970,709</b>    | <b>233,685,039</b> | <b>33.56%</b>                      | <b>143,230,490</b>    | <b>174,089,773</b> | <b>21.55%</b>                      |

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
February 2023 / February 2024

|                                    | <u>Inshell Pounds</u> |                      |                                    | <u>Shelled Pounds</u> |                      |                                    |
|------------------------------------|-----------------------|----------------------|------------------------------------|-----------------------|----------------------|------------------------------------|
|                                    | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change<br/>vs. Prior Year</u> | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                      |                                    |                       |                      |                                    |
| USA                                | 549,491               | 276,728              | -49.64%                            | 15,880,091            | 18,009,549           | 13.41%                             |
| Canada                             | 108,921               | 10,000               | -90.82%                            | 1,444,960             | 1,470,370            | 1.76%                              |
| Mexico                             | 0                     | 0                    | 0.00%                              | 22,000                | 0                    | -100.00%                           |
| <b>Sub-Total</b>                   | <b>658,412</b>        | <b>286,728</b>       | <b>-56.45%</b>                     | <b>17,347,051</b>     | <b>19,479,919</b>    | <b>12.30%</b>                      |
| <b>Central &amp; South America</b> |                       |                      |                                    |                       |                      |                                    |
| Chile                              | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Ecuador                            | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                       | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                      |                                    |                       |                      |                                    |
| Austria                            | 0                     | 0                    | 0.00%                              | 42,000                | 41,800               | -0.48%                             |
| Belgium                            | 0                     | 0                    | 0.00%                              | 43,680                | 84,000               | 92.31%                             |
| Denmark                            | 0                     | 0                    | 0.00%                              | 78,960                | 250,000              | 216.62%                            |
| France                             | 0                     | 0                    | 0.00%                              | 337,975               | 125,950              | -62.73%                            |
| Germany                            | 396,736               | 749,592              | 88.94%                             | 5,694,278             | 10,760,262           | 88.97%                             |
| Greece                             | 0                     | 31,746               | 100.00%                            | 66,500                | 96,000               | 44.36%                             |
| Italy                              | 743,391               | 2,653,480            | 256.94%                            | 454,283               | 829,941              | 82.69%                             |
| Netherlands                        | 0                     | 84,877               | 100.00%                            | 1,687,891             | 3,282,108            | 94.45%                             |
| Norway                             | 0                     | 0                    | 0.00%                              | 293,144               | 290,351              | -0.95%                             |
| Portugal                           | 0                     | 0                    | 0.00%                              | 63,800                | 41,800               | -34.48%                            |
| Spain                              | 307,752               | 918,565              | 198.48%                            | 2,496,854             | 3,060,197            | 22.56%                             |
| Sweden                             | 0                     | 0                    | 0.00%                              | 0                     | 253,500              | 100.00%                            |
| Switzerland                        | 0                     | 0                    | 0.00%                              | 42,000                | 42,000               | 0.00%                              |
| U.K.                               | 0                     | 2,750                | 100.00%                            | 912,738               | 1,947,852            | 113.41%                            |
| <b>Sub-Total</b>                   | <b>1,447,879</b>      | <b>4,441,010</b>     | <b>206.73%</b>                     | <b>12,214,103</b>     | <b>21,105,761</b>    | <b>72.80%</b>                      |
| <b>Middle East/Africa</b>          |                       |                      |                                    |                       |                      |                                    |
| Algeria                            | 1,322,760             | 1,543,036            | 16.65%                             | 0                     | 0                    | 0.00%                              |
| Bahrain                            | 0                     | 0                    | 0.00%                              | 41,998                | 0                    | -100.00%                           |
| Egypt                              | 0                     | 176,368              | 100.00%                            | 42,000                | 0                    | -100.00%                           |
| Iraq                               | 44,092                | 1,151,902            | 2,512.50%                          | 0                     | 0                    | 0.00%                              |
| Israel                             | 44,092                | 0                    | -100.00%                           | 717,420               | 1,738,447            | 142.32%                            |
| Jordan                             | 88,184                | 0                    | -100.00%                           | 972,520               | 966,000              | -0.67%                             |
| Kuwait                             | 0                     | 0                    | 0.00%                              | 189,838               | 84,414               | -55.53%                            |
| Lebanon                            | 573,196               | 1,543,220            | 169.23%                            | 64,046                | 126,000              | 96.73%                             |
| Morocco                            | 264,552               | 1,542,576            | 483.09%                            | 0                     | 0                    | 0.00%                              |
| Pakistan                           | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Qatar                              | 0                     | 0                    | 0.00%                              | 0                     | 84,328               | 100.00%                            |
| Saudi Arabia                       | 0                     | 0                    | 0.00%                              | 229,240               | 276,080              | 20.43%                             |
| Tunisia                            | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Turkey                             | 8,616,381             | 13,318,420           | 54.57%                             | 1,260,000             | 42,020               | -96.67%                            |
| UAE                                | 5,690,341             | 1,883,996            | -66.89%                            | 918,368               | 1,697,001            | 84.78%                             |
| <b>Sub-Total</b>                   | <b>16,643,598</b>     | <b>21,159,518</b>    | <b>27.13%</b>                      | <b>4,435,430</b>      | <b>5,014,290</b>     | <b>13.05%</b>                      |
| <b>Asia/Pacific Rim</b>            |                       |                      |                                    |                       |                      |                                    |
| Australia                          | 0                     | 0                    | 0.00%                              | 573,940               | 953,140              | 66.07%                             |
| China                              | 0                     | 220,460              | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Hong Kong                          | 0                     | 0                    | 0.00%                              | 70,840                | 44,000               | -37.89%                            |
| India                              | 1,438,702             | 2,850,233            | 98.11%                             | 153,920               | 1,000                | -99.35%                            |
| Japan                              | 0                     | 0                    | 0.00%                              | 4,086,836             | 3,934,566            | -3.73%                             |
| Korea                              | 0                     | 0                    | 0.00%                              | 3,722,380             | 2,655,998            | -28.65%                            |
| Malaysia                           | 0                     | 0                    | 0.00%                              | 64,216                | 254,476              | 296.28%                            |
| New Zealand                        | 0                     | 0                    | 0.00%                              | 16,544                | 49,750               | 200.71%                            |
| Philippines                        | 0                     | 0                    | 0.00%                              | 92,000                | 40,000               | -56.52%                            |
| Singapore                          | 0                     | 0                    | 0.00%                              | 164,310               | 176,920              | 7.67%                              |
| Taiwan                             | 0                     | 0                    | 0.00%                              | 1,281,264             | 1,835,283            | 43.24%                             |
| Thailand                           | 0                     | 352,368              | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Vietnam                            | 264,001               | 303,041              | 14.79%                             | 216,300               | 84,240               | -61.05%                            |
| <b>Sub-Total</b>                   | <b>1,702,703</b>      | <b>3,726,102</b>     | <b>118.83%</b>                     | <b>10,442,550</b>     | <b>10,029,373</b>    | <b>-3.96%</b>                      |
| <b>Other</b>                       | <b>264,552</b>        | <b>88,184</b>        | <b>-66.67%</b>                     | <b>352,390</b>        | <b>756,642</b>       | <b>114.72%</b>                     |
| <b>GRAND TOTAL</b>                 | <b>20,717,144</b>     | <b>29,701,542</b>    | <b>43.37%</b>                      | <b>44,791,524</b>     | <b>56,385,985</b>    | <b>25.89%</b>                      |
| <b>Domestic Total</b>              | <b>549,491</b>        | <b>276,728</b>       | <b>-49.64%</b>                     | <b>15,880,091</b>     | <b>18,009,549</b>    | <b>13.41%</b>                      |
| <b>Export Total</b>                | <b>20,167,653</b>     | <b>29,424,814</b>    | <b>45.90%</b>                      | <b>28,911,433</b>     | <b>38,376,436</b>    | <b>32.74%</b>                      |

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2023 - 2/29/2024**

|                                    | <u>Inshell Pounds</u> |                    |                                    | <u>Shelled Pounds</u> |                    |                                    |
|------------------------------------|-----------------------|--------------------|------------------------------------|-----------------------|--------------------|------------------------------------|
|                                    | <u>2022/23</u>        | <u>2023/24</u>     | <u>% Change<br/>vs. Prior Year</u> | <u>2022/23</u>        | <u>2023/24</u>     | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                    |                                    |                       |                    |                                    |
| USA                                | 0                     | 7,184,507          | 100.00%                            | 0                     | 136,372,536        | 100.00%                            |
| Canada                             | 0                     | 1,678,720          | 100.00%                            | 0                     | 7,877,682          | 100.00%                            |
| Mexico                             | 0                     | 85,500             | 100.00%                            | 0                     | 176,605            | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>8,948,727</b>   | <b>100.00%</b>                     | <b>0</b>              | <b>144,426,823</b> | <b>100.00%</b>                     |
| <b>Central &amp; South America</b> |                       |                    |                                    |                       |                    |                                    |
| Chile                              | 0                     | 176,368            | 100.00%                            | 0                     | 92,660             | 100.00%                            |
| Ecuador                            | 0                     | 0                  | 0.00%                              | 0                     | 0                  | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>176,368</b>     | <b>100.00%</b>                     | <b>0</b>              | <b>92,660</b>      | <b>100.00%</b>                     |
| <b>Europe</b>                      |                       |                    |                                    |                       |                    |                                    |
| Austria                            | 0                     | 0                  | 0.00%                              | 0                     | 504,810            | 100.00%                            |
| Belgium                            | 0                     | 264,092            | 100.00%                            | 0                     | 247,380            | 100.00%                            |
| Denmark                            | 0                     | 0                  | 0.00%                              | 0                     | 880,000            | 100.00%                            |
| France                             | 0                     | 308,314            | 100.00%                            | 0                     | 696,798            | 100.00%                            |
| Germany                            | 0                     | 6,423,982          | 100.00%                            | 0                     | 41,268,908         | 100.00%                            |
| Greece                             | 0                     | 935,632            | 100.00%                            | 0                     | 515,496            | 100.00%                            |
| Italy                              | 0                     | 38,059,113         | 100.00%                            | 0                     | 5,018,641          | 100.00%                            |
| Netherlands                        | 0                     | 1,396,494          | 100.00%                            | 0                     | 11,851,720         | 100.00%                            |
| Norway                             | 0                     | 0                  | 0.00%                              | 0                     | 1,175,508          | 100.00%                            |
| Portugal                           | 0                     | 0                  | 0.00%                              | 0                     | 247,176            | 100.00%                            |
| Spain                              | 0                     | 10,107,797         | 100.00%                            | 0                     | 18,865,486         | 100.00%                            |
| Sweden                             | 0                     | 0                  | 0.00%                              | 0                     | 669,959            | 100.00%                            |
| Switzerland                        | 0                     | 0                  | 0.00%                              | 0                     | 424,680            | 100.00%                            |
| U.K.                               | 0                     | 9,364              | 100.00%                            | 0                     | 10,542,782         | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>57,504,788</b>  | <b>100.00%</b>                     | <b>0</b>              | <b>92,909,344</b>  | <b>100.00%</b>                     |
| <b>Middle East/Africa</b>          |                       |                    |                                    |                       |                    |                                    |
| Algeria                            | 0                     | 5,201,239          | 100.00%                            | 0                     | 22,500             | 100.00%                            |
| Bahrain                            | 0                     | 88,184             | 100.00%                            | 0                     | 121,578            | 100.00%                            |
| Egypt                              | 0                     | 2,204,508          | 100.00%                            | 0                     | 210,108            | 100.00%                            |
| Iraq                               | 0                     | 7,897,978          | 100.00%                            | 0                     | 423,750            | 100.00%                            |
| Israel                             | 0                     | 421,160            | 100.00%                            | 0                     | 6,926,534          | 100.00%                            |
| Jordan                             | 0                     | 396,828            | 100.00%                            | 0                     | 2,833,140          | 100.00%                            |
| Kuwait                             | 0                     | 0                  | 0.00%                              | 0                     | 772,822            | 100.00%                            |
| Lebanon                            | 0                     | 8,475,456          | 100.00%                            | 0                     | 147,000            | 100.00%                            |
| Morocco                            | 0                     | 4,978,113          | 100.00%                            | 0                     | 0                  | 0.00%                              |
| Pakistan                           | 0                     | 1,052,697          | 100.00%                            | 0                     | 0                  | 0.00%                              |
| Qatar                              | 0                     | 0                  | 0.00%                              | 0                     | 413,370            | 100.00%                            |
| Saudi Arabia                       | 0                     | 352,736            | 100.00%                            | 0                     | 1,271,051          | 100.00%                            |
| Tunisia                            | 0                     | 44,092             | 100.00%                            | 0                     | 0                  | 0.00%                              |
| Turkey                             | 0                     | 95,334,621         | 100.00%                            | 0                     | 412,083            | 100.00%                            |
| UAE                                | 0                     | 20,267,212         | 100.00%                            | 0                     | 7,215,290          | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>146,714,824</b> | <b>100.00%</b>                     | <b>0</b>              | <b>20,769,226</b>  | <b>100.00%</b>                     |
| <b>Asia/Pacific Rim</b>            |                       |                    |                                    |                       |                    |                                    |
| Australia                          | 0                     | 0                  | 0.00%                              | 0                     | 5,029,084          | 100.00%                            |
| China                              | 0                     | 1,042,280          | 100.00%                            | 0                     | 35,274             | 100.00%                            |
| Hong Kong                          | 0                     | 0                  | 0.00%                              | 0                     | 427,758            | 100.00%                            |
| India                              | 0                     | 20,115,341         | 100.00%                            | 0                     | 1,000              | 100.00%                            |
| Japan                              | 0                     | 0                  | 0.00%                              | 0                     | 14,774,362         | 100.00%                            |
| Korea                              | 0                     | 1,589,997          | 100.00%                            | 0                     | 18,416,075         | 100.00%                            |
| Malaysia                           | 0                     | 0                  | 0.00%                              | 0                     | 866,258            | 100.00%                            |
| New Zealand                        | 0                     | 0                  | 0.00%                              | 0                     | 666,574            | 100.00%                            |
| Philippines                        | 0                     | 0                  | 0.00%                              | 0                     | 498,000            | 100.00%                            |
| Singapore                          | 0                     | 0                  | 0.00%                              | 0                     | 680,790            | 100.00%                            |
| Taiwan                             | 0                     | 88,184             | 100.00%                            | 0                     | 4,916,751          | 100.00%                            |
| Thailand                           | 0                     | 705,104            | 100.00%                            | 0                     | 159,848            | 100.00%                            |
| Vietnam                            | 0                     | 2,252,073          | 100.00%                            | 0                     | 507,200            | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>25,792,979</b>  | <b>100.00%</b>                     | <b>0</b>              | <b>46,978,974</b>  | <b>100.00%</b>                     |
| Other                              | 0                     | 1,731,860          | 100.00%                            | 0                     | 3,698,843          | 100.00%                            |
| <b>GRAND TOTAL</b>                 | <b>0</b>              | <b>240,869,546</b> | <b>100.00%</b>                     | <b>0</b>              | <b>308,875,870</b> | <b>100.00%</b>                     |
| <b>Domestic Total</b>              | <b>0</b>              | <b>7,184,507</b>   | <b>100.00%</b>                     | <b>0</b>              | <b>136,372,536</b> | <b>100.00%</b>                     |
| <b>Export Total</b>                | <b>0</b>              | <b>233,685,039</b> | <b>100.00%</b>                     | <b>0</b>              | <b>172,503,334</b> | <b>100.00%</b>                     |

CONVENTIONAL - YEAR TO DATE · CONVENTIONAL - YEAR TO DATE

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
February 2023 / February 2024

|                                    | <u>Inshell Pounds</u> |                      |                                    | <u>Shelled Pounds</u> |                      |                                    |
|------------------------------------|-----------------------|----------------------|------------------------------------|-----------------------|----------------------|------------------------------------|
|                                    | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change<br/>vs. Prior Year</u> | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                      |                                    |                       |                      |                                    |
| USA                                | 0                     | 276,728              | 100.00%                            | 0                     | 16,859,877           | 100.00%                            |
| Canada                             | 0                     | 10,000               | 100.00%                            | 0                     | 1,245,170            | 100.00%                            |
| Mexico                             | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>286,728</b>       | <b>100.00%</b>                     | <b>0</b>              | <b>18,105,047</b>    | <b>100.00%</b>                     |
| <b>Central &amp; South America</b> |                       |                      |                                    |                       |                      |                                    |
| Chile                              | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Ecuador                            | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                       | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                      |                                    |                       |                      |                                    |
| Austria                            | 0                     | 0                    | 0.00%                              | 0                     | 41,800               | 100.00%                            |
| Belgium                            | 0                     | 0                    | 0.00%                              | 0                     | 84,000               | 100.00%                            |
| Denmark                            | 0                     | 0                    | 0.00%                              | 0                     | 250,000              | 100.00%                            |
| France                             | 0                     | 0                    | 0.00%                              | 0                     | 125,950              | 100.00%                            |
| Germany                            | 0                     | 749,592              | 100.00%                            | 0                     | 10,466,312           | 100.00%                            |
| Greece                             | 0                     | 31,746               | 100.00%                            | 0                     | 96,000               | 100.00%                            |
| Italy                              | 0                     | 2,653,480            | 100.00%                            | 0                     | 829,941              | 100.00%                            |
| Netherlands                        | 0                     | 84,877               | 100.00%                            | 0                     | 3,282,108            | 100.00%                            |
| Norway                             | 0                     | 0                    | 0.00%                              | 0                     | 290,351              | 100.00%                            |
| Portugal                           | 0                     | 0                    | 0.00%                              | 0                     | 41,800               | 100.00%                            |
| Spain                              | 0                     | 918,565              | 100.00%                            | 0                     | 3,047,597            | 100.00%                            |
| Sweden                             | 0                     | 0                    | 0.00%                              | 0                     | 253,500              | 100.00%                            |
| Switzerland                        | 0                     | 0                    | 0.00%                              | 0                     | 42,000               | 100.00%                            |
| U.K.                               | 0                     | 2,750                | 100.00%                            | 0                     | 1,947,852            | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>4,441,010</b>     | <b>100.00%</b>                     | <b>0</b>              | <b>20,799,211</b>    | <b>100.00%</b>                     |
| <b>Middle East/Africa</b>          |                       |                      |                                    |                       |                      |                                    |
| Algeria                            | 0                     | 1,543,036            | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Bahrain                            | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Egypt                              | 0                     | 176,368              | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Iraq                               | 0                     | 1,151,902            | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Israel                             | 0                     | 0                    | 0.00%                              | 0                     | 1,738,447            | 100.00%                            |
| Jordan                             | 0                     | 0                    | 0.00%                              | 0                     | 966,000              | 100.00%                            |
| Kuwait                             | 0                     | 0                    | 0.00%                              | 0                     | 84,414               | 100.00%                            |
| Lebanon                            | 0                     | 1,543,220            | 100.00%                            | 0                     | 126,000              | 100.00%                            |
| Morocco                            | 0                     | 1,542,576            | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Pakistan                           | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Qatar                              | 0                     | 0                    | 0.00%                              | 0                     | 84,328               | 100.00%                            |
| Saudi Arabia                       | 0                     | 0                    | 0.00%                              | 0                     | 209,880              | 100.00%                            |
| Tunisia                            | 0                     | 0                    | 0.00%                              | 0                     | 0                    | 0.00%                              |
| Turkey                             | 0                     | 13,318,420           | 100.00%                            | 0                     | 42,020               | 100.00%                            |
| UAE                                | 0                     | 1,883,996            | 100.00%                            | 0                     | 1,697,001            | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>21,159,518</b>    | <b>100.00%</b>                     | <b>0</b>              | <b>4,948,090</b>     | <b>100.00%</b>                     |
| <b>Asia/Pacific Rim</b>            |                       |                      |                                    |                       |                      |                                    |
| Australia                          | 0                     | 0                    | 0.00%                              | 0                     | 926,890              | 100.00%                            |
| China                              | 0                     | 220,460              | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Hong Kong                          | 0                     | 0                    | 0.00%                              | 0                     | 44,000               | 100.00%                            |
| India                              | 0                     | 2,850,233            | 100.00%                            | 0                     | 1,000                | 100.00%                            |
| Japan                              | 0                     | 0                    | 0.00%                              | 0                     | 3,934,566            | 100.00%                            |
| Korea                              | 0                     | 0                    | 0.00%                              | 0                     | 2,655,998            | 100.00%                            |
| Malaysia                           | 0                     | 0                    | 0.00%                              | 0                     | 254,476              | 100.00%                            |
| New Zealand                        | 0                     | 0                    | 0.00%                              | 0                     | 49,750               | 100.00%                            |
| Philippines                        | 0                     | 0                    | 0.00%                              | 0                     | 40,000               | 100.00%                            |
| Singapore                          | 0                     | 0                    | 0.00%                              | 0                     | 176,920              | 100.00%                            |
| Taiwan                             | 0                     | 0                    | 0.00%                              | 0                     | 1,835,283            | 100.00%                            |
| Thailand                           | 0                     | 352,368              | 100.00%                            | 0                     | 0                    | 0.00%                              |
| Vietnam                            | 0                     | 303,041              | 100.00%                            | 0                     | 84,240               | 100.00%                            |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>3,726,102</b>     | <b>100.00%</b>                     | <b>0</b>              | <b>10,003,123</b>    | <b>100.00%</b>                     |
| Other                              | 0                     | 88,184               | 100.00%                            | 0                     | 756,642              | 100.00%                            |
| <b>GRAND TOTAL</b>                 | <b>0</b>              | <b>29,701,542</b>    | <b>100.00%</b>                     | <b>0</b>              | <b>54,612,113</b>    | <b>100.00%</b>                     |
| <b>Domestic Total</b>              | <b>0</b>              | <b>276,728</b>       | <b>100.00%</b>                     | <b>0</b>              | <b>16,859,877</b>    | <b>100.00%</b>                     |
| <b>Export Total</b>                | <b>0</b>              | <b>29,424,814</b>    | <b>100.00%</b>                     | <b>0</b>              | <b>37,752,236</b>    | <b>100.00%</b>                     |

CONVENTIONAL - MONTH ONLY · CONVENTIONAL - MONTH ONLY

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2023 - 2/29/2024**

|                                    | <u>Inshell Pounds</u> |                |                                    | <u>Shelled Pounds</u> |                  |                                    |
|------------------------------------|-----------------------|----------------|------------------------------------|-----------------------|------------------|------------------------------------|
|                                    | <u>2022/23</u>        | <u>2023/24</u> | <u>% Change<br/>vs. Prior Year</u> | <u>2022/23</u>        | <u>2023/24</u>   | <u>% Change<br/>vs. Prior Year</u> |
| <b>North America</b>               |                       |                |                                    |                       |                  |                                    |
| USA                                | 0                     | 1,545          | 100.00%                            | 0                     | 5,595,482        | 100.00%                            |
| Canada                             | 0                     | 0              | 0.00%                              | 0                     | 392,430          | 100.00%                            |
| Mexico                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>1,545</b>   | <b>100.00%</b>                     | <b>0</b>              | <b>5,987,912</b> | <b>100.00%</b>                     |
| <b>Central &amp; South America</b> |                       |                |                                    |                       |                  |                                    |
| Chile                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Ecuador                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>              | <b>0</b>         | <b>0.00%</b>                       |
| <b>Europe</b>                      |                       |                |                                    |                       |                  |                                    |
| Austria                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Belgium                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Denmark                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| France                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Germany                            | 0                     | 0              | 0.00%                              | 0                     | 854,110          | 100.00%                            |
| Greece                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Italy                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Netherlands                        | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Norway                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Portugal                           | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Spain                              | 0                     | 0              | 0.00%                              | 0                     | 20,600           | 100.00%                            |
| Sweden                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Switzerland                        | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| U.K.                               | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>              | <b>874,710</b>   | <b>100.00%</b>                     |
| <b>Middle East/Africa</b>          |                       |                |                                    |                       |                  |                                    |
| Algeria                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Bahrain                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Egypt                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Iraq                               | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Israel                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Jordan                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Kuwait                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Lebanon                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Morocco                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Pakistan                           | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Qatar                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Saudi Arabia                       | 0                     | 0              | 0.00%                              | 0                     | 66,200           | 100.00%                            |
| Tunisia                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Turkey                             | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| UAE                                | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>              | <b>66,200</b>    | <b>100.00%</b>                     |
| <b>Asia/Pacific Rim</b>            |                       |                |                                    |                       |                  |                                    |
| Australia                          | 0                     | 0              | 0.00%                              | 0                     | 124,659          | 100.00%                            |
| China                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Hong Kong                          | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| India                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Japan                              | 0                     | 0              | 0.00%                              | 0                     | 116,920          | 100.00%                            |
| Korea                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Malaysia                           | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| New Zealand                        | 0                     | 0              | 0.00%                              | 0                     | 8,000            | 100.00%                            |
| Philippines                        | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Singapore                          | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Taiwan                             | 0                     | 0              | 0.00%                              | 0                     | 3,520            | 100.00%                            |
| Thailand                           | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| Vietnam                            | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>              | <b>253,099</b>   | <b>100.00%</b>                     |
| Other                              | 0                     | 0              | 0.00%                              | 0                     | 0                | 0.00%                              |
| <b>GRAND TOTAL</b>                 | <b>0</b>              | <b>1,545</b>   | <b>100.00%</b>                     | <b>0</b>              | <b>7,181,921</b> | <b>100.00%</b>                     |
| <b>Domestic Total</b>              | <b>0</b>              | <b>1,545</b>   | <b>100.00%</b>                     | <b>0</b>              | <b>5,595,482</b> | <b>100.00%</b>                     |
| <b>Export Total</b>                | <b>0</b>              | <b>0</b>       | <b>0.00%</b>                       | <b>0</b>              | <b>1,586,439</b> | <b>100.00%</b>                     |

ORGANIC - YEAR TO DATE · ORGANIC - YEAR TO DATE

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
February 2023 / February 2024

|                                    | <u>Inshell Pounds</u> |                      |                                | <u>Shelled Pounds</u> |                      |                                |
|------------------------------------|-----------------------|----------------------|--------------------------------|-----------------------|----------------------|--------------------------------|
|                                    | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change vs. Prior Year</u> | <u>February 2023</u>  | <u>February 2024</u> | <u>% Change vs. Prior Year</u> |
| <b>North America</b>               |                       |                      |                                |                       |                      |                                |
| USA                                | 0                     | 0                    | 0.00%                          | 0                     | 1,149,672            | 100.00%                        |
| Canada                             | 0                     | 0                    | 0.00%                          | 0                     | 225,200              | 100.00%                        |
| Mexico                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>1,374,872</b>     | <b>100.00%</b>                 |
| <b>Central &amp; South America</b> |                       |                      |                                |                       |                      |                                |
| Chile                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Ecuador                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   |
| <b>Europe</b>                      |                       |                      |                                |                       |                      |                                |
| Austria                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Belgium                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Denmark                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| France                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Germany                            | 0                     | 0                    | 0.00%                          | 0                     | 293,950              | 100.00%                        |
| Greece                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Italy                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Netherlands                        | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Norway                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Portugal                           | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Spain                              | 0                     | 0                    | 0.00%                          | 0                     | 12,600               | 100.00%                        |
| Sweden                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Switzerland                        | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| U.K.                               | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>306,550</b>       | <b>100.00%</b>                 |
| <b>Middle East/Africa</b>          |                       |                      |                                |                       |                      |                                |
| Algeria                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Bahrain                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Egypt                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Iraq                               | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Israel                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Jordan                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Kuwait                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Lebanon                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Morocco                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Pakistan                           | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Qatar                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Saudi Arabia                       | 0                     | 0                    | 0.00%                          | 0                     | 66,200               | 100.00%                        |
| Tunisia                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Turkey                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| UAE                                | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>66,200</b>        | <b>100.00%</b>                 |
| <b>Asia/Pacific Rim</b>            |                       |                      |                                |                       |                      |                                |
| Australia                          | 0                     | 0                    | 0.00%                          | 0                     | 26,250               | 100.00%                        |
| China                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Hong Kong                          | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| India                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Japan                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Korea                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Malaysia                           | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| New Zealand                        | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Philippines                        | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Singapore                          | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Taiwan                             | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Thailand                           | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| Vietnam                            | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>Sub-Total</b>                   | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>26,250</b>        | <b>100.00%</b>                 |
| Other                              | 0                     | 0                    | 0.00%                          | 0                     | 0                    | 0.00%                          |
| <b>GRAND TOTAL</b>                 | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>1,773,872</b>     | <b>100.00%</b>                 |
| <b>Domestic Total</b>              | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>1,149,672</b>     | <b>100.00%</b>                 |
| <b>Export Total</b>                | <b>0</b>              | <b>0</b>             | <b>0.00%</b>                   | <b>0</b>              | <b>624,200</b>       | <b>100.00%</b>                 |

ORGANIC - MONTH ONLY · ORGANIC - MONTH ONLY