

California Walnut Board

MONTHLY SHIPMENT REPORT

December 2023 SHIPMENTS



Inshell (1000 pounds)

	<u>2022/23 Marketing Year</u>		<u>2023/24 Marketing Year</u>	
	<u>December 2022</u>	<u>9/1/2022 to 12/31/2022</u>	<u>December 2023</u>	<u>9/1/2023 to 12/31/2023</u>
Domestic	380	5,482	2,927	8,083
Export	<u>38,454</u>	<u>129,137</u>	<u>62,585</u>	<u>158,984</u>
Total	38,834	134,619	65,512	167,067

Shelled (1000 pounds)

	<u>2022/23 Marketing Year</u>		<u>2023/24 Marketing Year</u>	
	<u>December 2022</u>	<u>9/1/2022 to 12/31/2022</u>	<u>December 2023</u>	<u>9/1/2023 to 12/31/2023</u>
Domestic	17,087	82,788	17,711	103,367
Export	<u>28,254</u>	<u>82,988</u>	<u>28,949</u>	<u>89,979</u>
Total	45,341	165,776	46,660	193,347

December 2023 Purchase Commitments

Inshell Conventional: 66,578,404 pounds
Inshell Organic: 0 pounds

Shelled Conventional: 177,377,631 pounds
Shelled Organic: 5,247,306 pounds

Walnut Receipts as of December 31st, 2023

Conventional: 782,122 tons
Organic: 17,185 tons

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
9/1/2023 - 12/31/2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>
North America						
USA	5,482,117	8,082,888	47.44%	82,787,857	103,367,472	24.86%
Canada	3,561,706	1,712,902	-51.91%	6,658,939	5,361,795	-19.48%
Mexico	104,046	85,500	-17.82%	248,422	143,605	-42.19%
Sub-Total	9,147,869	9,881,290	8.02%	89,695,218	108,872,872	21.38%
Central & South America						
Chile	0	176,368	100.00%	0	92,660	100.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	176,368	100.00%	0	92,660	100.00%
Europe						
Austria	0	42,000	100.00%	237,470	355,250	49.60%
Belgium	0	264,092	100.00%	208,355	163,380	-21.59%
Denmark	0	0	0.00%	361,920	294,000	-18.77%
France	0	308,314	100.00%	332,160	192,828	-41.95%
Germany	3,252,635	6,699,126	105.96%	16,490,809	19,184,730	16.34%
Greece	242,506	895,975	269.47%	243,350	245,723	0.98%
Italy	19,295,225	30,189,278	56.46%	1,423,422	2,677,731	88.12%
Netherlands	1,040,637	1,192,568	14.60%	4,728,635	4,850,134	2.57%
Norway	0	42,328	100.00%	274,683	576,919	110.03%
Portugal	0	0	0.00%	0	123,398	100.00%
Spain	5,770,869	8,560,109	48.33%	9,239,062	9,942,341	7.61%
Sweden	0	0	0.00%	211,440	296,909	40.42%
Switzerland	0	0	0.00%	336,260	214,440	-36.23%
U.K.	2,205	64,214	2,812.20%	3,974,870	6,623,944	66.65%
Sub-Total	29,604,077	48,258,004	63.01%	38,062,436	45,741,727	20.18%
Middle East/Africa						
Algeria	7,583,383	2,644,087	-65.13%	0	0	0.00%
Bahrain	0	88,184	100.00%	42,086	121,578	188.88%
Egypt	1,543,220	1,675,404	8.57%	41,580	168,000	304.04%
Iraq	745,731	4,405,016	490.70%	420,950	0	-100.00%
Israel	659,551	525,114	-20.38%	3,522,502	3,971,340	12.74%
Jordan	617,288	396,828	-35.71%	4,418,745	445,000	-89.93%
Kuwait	0	0	0.00%	372,659	438,970	17.79%
Lebanon	2,856,746	4,816,096	68.59%	0	21,000	100.00%
Morocco	3,174,614	2,862,341	-9.84%	0	0	0.00%
Pakistan	1,410,484	1,008,605	-28.49%	0	0	0.00%
Qatar	0	42,328	100.00%	80,046	225,554	181.78%
Saudi Arabia	44,092	308,644	600.00%	690,469	873,817	26.55%
Tunisia	44,092	44,092	0.00%	0	0	0.00%
Turkey	40,984,121	57,594,026	40.53%	1,091,992	159,655	-85.38%
UAE	26,322,626	10,803,418	-58.96%	2,167,261	3,433,923	58.45%
Sub-Total	85,985,948	87,214,183	1.43%	12,848,290	9,858,837	-23.27%
Asia/Pacific Rim						
Australia	0	0	0.00%	2,518,561	3,408,314	35.33%
China	925,932	396,828	-57.14%	15,300	0	-100.00%
Hong Kong	44,092	0	-100.00%	240,060	274,760	14.45%
India	4,892,134	14,223,496	190.74%	156,160	0	-100.00%
Japan	0	708,394	100.00%	7,362,404	6,895,789	-6.34%
Korea	990,607	1,597,419	61.26%	8,569,853	11,529,898	34.54%
Malaysia	0	0	0.00%	488,734	420,822	-13.90%
New Zealand	0	0	0.00%	515,014	532,424	3.38%
Philippines	0	0	0.00%	366,960	378,000	3.01%
Singapore	0	0	0.00%	280,974	295,830	5.29%
Taiwan	67,946	88,184	29.79%	2,526,620	2,350,000	-6.99%
Thailand	0	132,276	100.00%	83,996	159,848	90.30%
Vietnam	1,285,263	1,596,296	24.20%	121,520	380,960	213.50%
Sub-Total	8,205,974	18,742,893	128.41%	23,246,156	26,626,645	14.54%
Other	1,675,616	2,794,212	66.76%	1,923,581	2,154,087	11.98%
GRAND TOTAL	134,619,484	167,066,950	24.10%	165,775,681	193,346,828	16.63%
Domestic Total	5,482,117	8,082,888	47.44%	82,787,857	103,367,472	24.86%
Export Total	129,137,367	158,984,062	23.11%	82,987,824	89,979,356	8.42%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
December 2022 / December 2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>
North America						
USA	379,986	2,926,633	670.19%	17,086,974	17,710,628	3.65%
Canada	169,631	275,794	62.58%	1,007,915	930,370	-7.69%
Mexico	0	0	0.00%	48,922	15,610	-68.09%
Sub-Total	549,617	3,202,427	482.67%	18,143,811	18,656,608	2.83%
Central & South America						
Chile	0	44,092	100.00%	0	92,660	100.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	44,092	100.00%	0	92,660	100.00%
Europe						
Austria	0	42,000	100.00%	113,750	83,760	-26.36%
Belgium	0	44,000	100.00%	208,355	79,380	-61.90%
Denmark	0	0	0.00%	115,920	126,000	8.70%
France	0	43,762	100.00%	126,700	168,328	32.86%
Germany	1,275,079	3,844,410	201.50%	7,143,375	8,545,626	19.63%
Greece	0	675,515	100.00%	54,100	0	-100.00%
Italy	3,298,911	9,163,139	177.76%	721,581	803,399	11.34%
Netherlands	81,570	81,570	0.00%	2,330,774	2,497,811	7.17%
Norway	0	42,328	100.00%	125,578	141,225	12.46%
Portugal	0	0	0.00%	0	41,800	100.00%
Spain	588,622	2,817,407	378.64%	2,143,811	1,405,180	-34.45%
Sweden	0	0	0.00%	84,000	82,000	-2.38%
Switzerland	0	0	0.00%	42,000	88,200	110.00%
U.K.	0	57,600	100.00%	984,797	1,679,481	70.54%
Sub-Total	5,244,182	16,811,731	220.58%	14,194,741	15,742,190	10.90%
Middle East/Africa						
Algeria	1,102,300	1,014,116	-8.00%	0	0	0.00%
Bahrain	0	0	0.00%	42,086	0	-100.00%
Egypt	308,644	220,368	-28.60%	41,580	168,000	304.04%
Iraq	84,535	2,332,692	2,659.44%	42,500	0	-100.00%
Israel	306,815	126,000	-58.93%	1,392,888	990,818	-28.87%
Jordan	264,552	352,736	33.33%	1,555,050	319,000	-79.49%
Kuwait	0	0	0.00%	224,400	228,426	1.79%
Lebanon	257,258	1,777,459	590.92%	0	21,000	100.00%
Morocco	881,840	1,101,748	24.94%	0	0	0.00%
Pakistan	572,736	744,053	29.91%	0	0	0.00%
Qatar	0	42,328	100.00%	0	123,180	100.00%
Saudi Arabia	0	0	0.00%	205,321	210,518	2.53%
Tunisia	0	44,092	100.00%	0	0	0.00%
Turkey	16,221,131	20,002,987	23.31%	252,020	126,000	-50.00%
UAE	10,273,138	7,187,966	-30.03%	668,665	1,213,889	81.54%
Sub-Total	30,272,949	34,946,545	15.44%	4,424,510	3,400,831	-23.14%
Asia/Pacific Rim						
Australia	0	0	0.00%	1,013,166	845,133	-16.58%
China	0	88,184	100.00%	0	0	0.00%
Hong Kong	0	0	0.00%	109,020	22,000	-79.82%
India	1,584,741	6,212,413	292.01%	36,080	0	-100.00%
Japan	0	708,394	100.00%	2,649,465	2,281,935	-13.87%
Korea	771,139	1,465,804	90.08%	3,197,110	3,090,465	-3.34%
Malaysia	0	0	0.00%	191,000	103,880	-45.61%
New Zealand	0	0	0.00%	107,174	179,400	67.39%
Philippines	0	0	0.00%	82,000	67,000	-18.29%
Singapore	0	0	0.00%	146,910	134,080	-8.73%
Taiwan	0	22,046	100.00%	645,020	693,390	7.50%
Thailand	0	0	0.00%	0	34,848	100.00%
Vietnam	286,552	185,352	-35.32%	41,520	170,720	311.18%
Sub-Total	2,642,432	8,682,193	228.57%	8,218,465	7,622,851	-7.25%
Other	124,902	1,824,924	1,361.08%	359,110	1,144,837	218.80%
GRAND TOTAL	38,834,082	65,511,912	68.70%	45,340,637	46,659,977	2.91%
Domestic Total	379,986	2,926,633	670.19%	17,086,974	17,710,628	3.65%
Export Total	38,454,096	62,585,279	62.75%	28,253,663	28,949,349	2.46%

CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
9/1/2023 - 12/31/2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>
North America						
USA	0	8,081,393	100.00%	0	99,846,521	100.00%
Canada	0	1,712,902	100.00%	0	5,205,195	100.00%
Mexico	0	85,500	100.00%	0	143,605	100.00%
Sub-Total	0	9,879,795	100.00%	0	105,195,321	100.00%
Central & South America						
Chile	0	176,368	100.00%	0	92,660	100.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	176,368	100.00%	0	92,660	100.00%
Europe						
Austria	0	42,000	100.00%	0	355,250	100.00%
Belgium	0	264,092	100.00%	0	163,380	100.00%
Denmark	0	0	0.00%	0	294,000	100.00%
France	0	308,314	100.00%	0	192,828	100.00%
Germany	0	6,699,126	100.00%	0	19,081,630	100.00%
Greece	0	895,975	100.00%	0	245,723	100.00%
Italy	0	30,189,278	100.00%	0	2,677,731	100.00%
Netherlands	0	1,192,568	100.00%	0	4,850,134	100.00%
Norway	0	42,328	100.00%	0	576,919	100.00%
Portugal	0	0	0.00%	0	123,398	100.00%
Spain	0	8,560,109	100.00%	0	9,934,341	100.00%
Sweden	0	0	0.00%	0	296,909	100.00%
Switzerland	0	0	0.00%	0	214,440	100.00%
U.K.	0	64,214	100.00%	0	6,623,944	100.00%
Sub-Total	0	48,258,004	100.00%	0	45,630,627	100.00%
Middle East/Africa						
Algeria	0	2,644,087	100.00%	0	0	0.00%
Bahrain	0	88,184	100.00%	0	121,578	100.00%
Egypt	0	1,675,404	100.00%	0	168,000	100.00%
Iraq	0	4,405,016	100.00%	0	0	0.00%
Israel	0	525,114	100.00%	0	3,971,340	100.00%
Jordan	0	396,828	100.00%	0	445,000	100.00%
Kuwait	0	0	0.00%	0	438,970	100.00%
Lebanon	0	4,816,096	100.00%	0	21,000	100.00%
Morocco	0	2,862,341	100.00%	0	0	0.00%
Pakistan	0	1,008,605	100.00%	0	0	0.00%
Qatar	0	42,328	100.00%	0	225,554	100.00%
Saudi Arabia	0	308,644	100.00%	0	873,817	100.00%
Tunisia	0	44,092	100.00%	0	0	0.00%
Turkey	0	57,594,026	100.00%	0	159,655	100.00%
UAE	0	10,803,418	100.00%	0	3,433,923	100.00%
Sub-Total	0	87,214,183	100.00%	0	9,858,837	100.00%
Asia/Pacific Rim						
Australia	0	0	0.00%	0	3,382,064	100.00%
China	0	396,828	100.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	274,760	100.00%
India	0	14,223,496	100.00%	0	0	0.00%
Japan	0	708,394	100.00%	0	6,810,639	100.00%
Korea	0	1,597,419	100.00%	0	11,529,898	100.00%
Malaysia	0	0	0.00%	0	420,822	100.00%
New Zealand	0	0	0.00%	0	524,424	100.00%
Philippines	0	0	0.00%	0	378,000	100.00%
Singapore	0	0	0.00%	0	295,830	100.00%
Taiwan	0	88,184	100.00%	0	2,346,480	100.00%
Thailand	0	132,276	100.00%	0	159,848	100.00%
Vietnam	0	1,596,296	100.00%	0	380,960	100.00%
Sub-Total	0	18,742,893	100.00%	0	26,503,725	100.00%
Other	0	2,794,212	100.00%	0	2,154,087	100.00%
GRAND TOTAL	0	167,065,455	100.00%	0	189,435,257	100.00%
Domestic Total	0	8,081,393	100.00%	0	99,846,521	100.00%
Export Total	0	158,984,062	100.00%	0	89,588,736	100.00%

CONVENTIONAL - YEAR TO DATE · CONVENTIONAL - YEAR TO DATE

CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
December 2022 / December 2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>
North America						
USA	0	2,926,593	100.00%	0	16,899,211	100.00%
Canada	0	275,794	100.00%	0	871,570	100.00%
Mexico	0	0	0.00%	0	15,610	100.00%
Sub-Total	0	3,202,387	100.00%	0	17,786,391	100.00%
Central & South America						
Chile	0	44,092	100.00%	0	92,660	100.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	44,092	100.00%	0	92,660	100.00%
Europe						
Austria	0	42,000	100.00%	0	83,760	100.00%
Belgium	0	44,000	100.00%	0	79,380	100.00%
Denmark	0	0	0.00%	0	126,000	100.00%
France	0	43,762	100.00%	0	168,328	100.00%
Germany	0	3,844,410	100.00%	0	8,461,626	100.00%
Greece	0	675,515	100.00%	0	0	0.00%
Italy	0	9,163,139	100.00%	0	803,399	100.00%
Netherlands	0	81,570	100.00%	0	2,497,811	100.00%
Norway	0	42,328	100.00%	0	141,225	100.00%
Portugal	0	0	0.00%	0	41,800	100.00%
Spain	0	2,817,407	100.00%	0	1,399,180	100.00%
Sweden	0	0	0.00%	0	82,000	100.00%
Switzerland	0	0	0.00%	0	88,200	100.00%
U.K.	0	57,600	100.00%	0	1,679,481	100.00%
Sub-Total	0	16,811,731	100.00%	0	15,652,190	100.00%
Middle East/Africa						
Algeria	0	1,014,116	100.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	220,368	100.00%	0	168,000	100.00%
Iraq	0	2,332,692	100.00%	0	0	0.00%
Israel	0	126,000	100.00%	0	990,818	100.00%
Jordan	0	352,736	100.00%	0	319,000	100.00%
Kuwait	0	0	0.00%	0	228,426	100.00%
Lebanon	0	1,777,459	100.00%	0	21,000	100.00%
Morocco	0	1,101,748	100.00%	0	0	0.00%
Pakistan	0	744,053	100.00%	0	0	0.00%
Qatar	0	42,328	100.00%	0	123,180	100.00%
Saudi Arabia	0	0	0.00%	0	210,518	100.00%
Tunisia	0	44,092	100.00%	0	0	0.00%
Turkey	0	20,002,987	100.00%	0	126,000	100.00%
UAE	0	7,187,966	100.00%	0	1,213,889	100.00%
Sub-Total	0	34,946,545	100.00%	0	3,400,831	100.00%
Asia/Pacific Rim						
Australia	0	0	0.00%	0	818,883	100.00%
China	0	88,184	100.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	22,000	100.00%
India	0	6,212,413	100.00%	0	0	0.00%
Japan	0	708,394	100.00%	0	2,196,785	100.00%
Korea	0	1,465,804	100.00%	0	3,090,465	100.00%
Malaysia	0	0	0.00%	0	103,880	100.00%
New Zealand	0	0	0.00%	0	171,400	100.00%
Philippines	0	0	0.00%	0	67,000	100.00%
Singapore	0	0	0.00%	0	134,080	100.00%
Taiwan	0	22,046	100.00%	0	693,390	100.00%
Thailand	0	0	0.00%	0	34,848	100.00%
Vietnam	0	185,352	100.00%	0	170,720	100.00%
Sub-Total	0	8,682,193	100.00%	0	7,503,451	100.00%
Other	0	1,824,924	100.00%	0	1,144,837	100.00%
GRAND TOTAL	0	65,511,872	100.00%	0	45,580,360	100.00%
Domestic Total	0	2,926,593	100.00%	0	16,899,211	100.00%
Export Total	0	62,585,279	100.00%	0	28,681,149	100.00%

CONVENTIONAL - MONTH ONLY · CONVENTIONAL - MONTH ONLY

ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
9/1/2023 - 12/31/2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>	<u>2022/23</u>	<u>2023/24</u>	<u>% Change vs. Prior Year</u>
North America						
USA	0	1,495	100.00%	0	3,520,951	100.00%
Canada	0	0	0.00%	0	156,600	100.00%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	0	1,495	100.00%	0	3,677,551	100.00%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	0	0.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	0	103,100	100.00%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	0	0	0.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	0	8,000	100.00%
Sweden	0	0	0.00%	0	0	0.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	111,100	100.00%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	0	0	0.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	0	0	0.00%
UAE	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Asia/Pacific Rim						
Australia	0	0	0.00%	0	26,250	100.00%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	0	0.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	0	85,150	100.00%
Korea	0	0	0.00%	0	0	0.00%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	0	8,000	100.00%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	0	0	0.00%
Taiwan	0	0	0.00%	0	3,520	100.00%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	122,920	100.00%
Other	0	0	0.00%	0	0	0.00%
GRAND TOTAL	0	1,495	100.00%	0	3,911,571	100.00%
Domestic Total	0	1,495	100.00%	0	3,520,951	100.00%
Export Total	0	0	0.00%	0	390,620	100.00%

ORGANIC - YEAR TO DATE · ORGANIC - YEAR TO DATE

ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
December 2022 / December 2023

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>	<u>December 2022</u>	<u>December 2023</u>	<u>% Change vs. Prior Year</u>
North America						
USA	0	40	100.00%	0	811,417	100.00%
Canada	0	0	0.00%	0	58,800	100.00%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	0	40	100.00%	0	870,217	100.00%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	0	0.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	0	84,000	100.00%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	0	0	0.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	0	6,000	100.00%
Sweden	0	0	0.00%	0	0	0.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	90,000	100.00%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	0	0	0.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	0	0	0.00%
UAE	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Asia/Pacific Rim						
Australia	0	0	0.00%	0	26,250	100.00%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	0	0.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	0	85,150	100.00%
Korea	0	0	0.00%	0	0	0.00%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	0	8,000	100.00%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	0	0	0.00%
Taiwan	0	0	0.00%	0	0	0.00%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	119,400	100.00%
Other	0	0	0.00%	0	0	0.00%
GRAND TOTAL	0	40	100.00%	0	1,079,617	100.00%
Domestic Total	0	40	100.00%	0	811,417	100.00%
Export Total	0	0	0.00%	0	268,200	100.00%

ORGANIC - MONTH ONLY · ORGANIC - MONTH ONLY